# COMPLIANCE WEEK



**PITFALLS** 





A strong "filtering system" helps management focus on what matters most. An effective filter will ensure that issues are appropriately and efficiently addressed. Even at this early stage, management should begin the "triage" process and identify those material issues that may require escalation versus issues that have questionable specificity and credibility.

#### **COMPETENCE & INDEPENDENCE**

Someone with appropriate competence and independence should decide whether the issue appears to be specific and credible, and, if so, whether it should be escalated. That person also needs to determine who should investigate the issue and assure that the investigating team is competent and independent.

Early on, it is important to identify whether an issue should be investigated under privilege. Every step not taken under privilege can introduce more risk.

What "tier"

is this issue?

auditors? The government?

Do we need

outside help?

### MAKING EVERYTHING A BIG ISSUE

Without a tier or triage system, all issues become big ones and organizations waste time and resources. Overuse of privilege is also a pitfall.

**FUNNEL TOO NARROW** 

**BIG BROTHER CULTURE** 

MISSING THE BIG ONES

Big Brother culture.

very large problems.

If you don't focus on a full range of data

Collect as much data as possible, but be

Organizations that don't have the right

competence and independence filtering to

really scrutinize the issues as they come in

can miss complaints that can later turn into

wary of establishing a tattletale, gadfly or

sources, you may miss serious issues.



## ASSIGNING TO THE WRONG GROUP

Some issues require specialized or technical knowledge or investigation skills. Don't assign a manager when you need a lawyer or consultant.



#### CHERRY-PICKING BY TOP EXECUTIVES

Allowing too much management override or exceptions to the investigation process can lead to biased investigations and lost objectivity.



### SUPERFICIAL INVESTIGATION

There can be more to the issue than meets the eye. Investigators need to dig to find out what the issue really is. Often, the initial description does not fully represent the real issue.



#### DIGGING TOO DEEP

Investigators need to know when to stop. Overreaching investigations can consume company resources and distract employees.



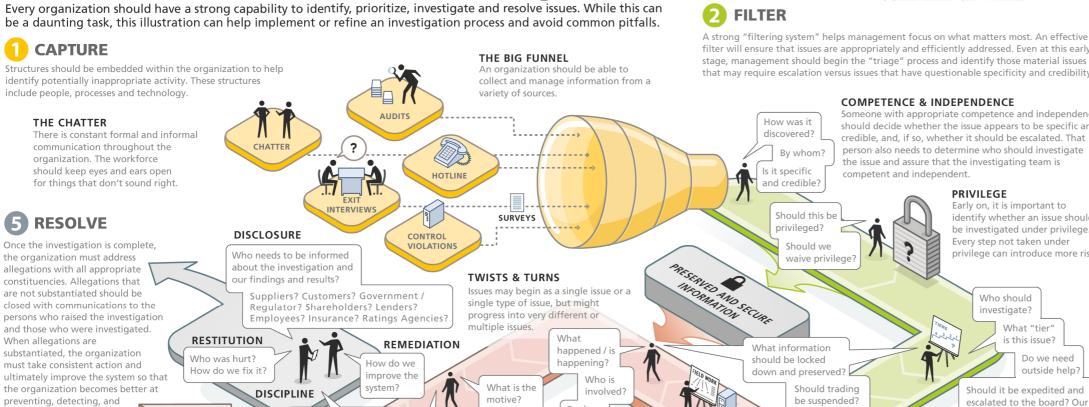
#### TRAMPLING ON EVIDENCE

Inexperienced investigators can inadvertently destroy, corrupt or fail to adequately secure critical evidence.



#### THE FIRST 48 HOURS

The first 48 hours of an investigation are critical yet this is when many mistakes are made. Getting on the right track is paramount and will be important later on to regulators and other stakeholders. If an organization gets off-track in the first 48 hours, it can be difficult and costly to get back on track



What is their

span of control?

How were

they incented?

What else could

be affected?

For how

long?

What happened

in the past?

CLOSED

CASES

**How Should We Conduct Investigations?** 

What disciplinary

action is appropriate?

Is this isolated or

something bigger?

BE PREPARED

TO LEAVE RATHER

THAN BE INVESTIGATED

FOR PEOPLE

## **PLAN & ASSIGN**

Allegations should be assigned to the appropriate "tier" or channel based on the facts, circumstances and seriousness of the allegation.

#### **CRISIS ISSUES**

These are issues that could sink the company, whether financial or reputational, or issues that involve allegations of wrongdoing by senior management.

#### SIGNIFICANT ISSUES

These issues are serious and material to the organization but do not involve allegations of wrongdoing by senior management. As such, senior management typically directs these investigations with special care and under privilege.

#### SERIOUS ISSUE BUT PREPARED

Most organizations have issues that they, to a certain degree, expect and prepare for, such as a significant theft. Systems have been designed and special investigative staff have been trained to address these issues.

### LINE MANAGER/HR LEVEL

BOARD

OUTSIDE

COUNSEL

MGT.

GC

CCO

**INVESTIGATORS** 

AUDIT

COMMITTEE

These issues, often HR related, warrant the attention of management, but may not require privilege or professional investigators. They are often delegated to management, but could escalate at any phase.

# INVESTIGATE

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responding to similar

issues in the future.

KNOW

WHEN

TO SAY

WHEN..

The art of

the investigation

is knowing when the

issue has been thoroughly

asking "is it probable?".

investigated and there appear

to be no credible loose ends. At

some point you have to stop digging;

instead of asking "Is it possible?," begin

After laying the groundwork, the actual investigation begins with the assigned team. The team will have varying levels of professional investigation skills, depending on the tier that applies to this issue.

We know the full extent

of what happened and it

How much harm

I'm the company's

lawyer, not yours.

was caused?

is reasonable for us to

conclude this matter.

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